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Divestitures, and Other Restructurings, + Website
Demystifying Private Equity: A Comprehensive Guide for Investors, Finance Professionals and Business School Students
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Private Equity Real Estate Strategy

Do you have less than 1.5 hours to understand the principles and best practices of developing a private equity investment strategy? Do you want to make informed decisions as a leader? This quick guide is for leaders who are pressed for time and need to know the contours of the right approach to make informed decisions, ask the right questions, understand how to analyze the problem and how to provide guidance and input to their teams. We lay out the business case to encourage target companies to agree to the deal and lead

indicators for when a potential target acquisition should be approached. The investment thesis is a guide serving four stakeholders. First, it describes the thinking of the principals who are proposing the investment strategy. In other words, why do they believe this investment strategy will work, and how it will work. Second, it is used within the private equity firm to question the strategy. The more unique the strategy, relative to what competitors are pursuing, the more discussions are needed. Third, it becomes the critical document to raise investment funding and help investors understand the risk tolerance and risk appetite of the fund, as

well as their potential exit timelines. Fourth, it is also often used to educate and encourage potential acquisition targets to agree to the deal. Over the past 10 years on StrategyTraining.com and FIRMSconsulting.com, you have seen us help numerous clients solve complex business problems: developing a big data strategy, a corporate strategy, a digital & IT strategy, a pandemic & disaster strategy, a luxury brands strategy, a turnaround & transformation strategy, and more—all based on the combined best practices of the author and the ex-McKinsey, BCG et al., partners who produce all the strategy

training programs on StrategyTraining.com. Our quick guides distill the steps, actions, processes and considerations that go into developing a unique investment thesis to drive a private equity strategy. You will understand the logic behind the investment thesis, potential pitfalls and how we use it to filter potential acquisitions. You will understand the output that comes from all the hypotheses, decision trees, and prioritizing tools we teach across all our programs, summarizing the best practices from ex-McKinsey, BCG et al. partners to help you solve mankind's most pressing problems. While we can't guarantee the results

for each reader, those who have read our books and members who use our online training programs on StrategyTraining.com/apps and SLIDES report: Greater recognition More leadership roles Greater contribution Quicker onboarding Deeper understanding of the issues Strategy perspective of the issues Deeper insights Rapid promotions Sense of purpose Clarity of thought If you find this quick guide helpful, you may also benefit from The Private Equity Strategy Journal. The Private Equity Strategy Journal and The Private Equity Strategy Quick Guide are complementary. They both contain useful and

different information to explain the problem. The quick guide is for leaders who want to understand the problem to guide their teams. The Journal is for those who want to do the work to solve the problem. The Directory of Venture Capital & Private Equity Firms, completely revised and enhanced for 2014, is designed to give librarians, entrepreneurs and others interested in the Venture Capital and Private Equity fields, the most essential and current information on the Venture Capital industry. Careers at private equity firms (which raise funds to invest in private companies) are considered plum jobs in the

finance world because of the intellectual challenge and potentially huge financial payoffs. Although private equity is a relatively young business, now there are more than 2,700 such companies worldwide. This overview of a complex and often misunderstood subject takes the reader through the issues that are faced throughout the life cycle of a private equity investment, from the identification of an opportunity, through the various stages of the transaction and the lifetime of the investment, to the eventual exit by the investor. The analysis of key documentation and legal issues covers company law,

employment law, pensions, taxation, debt funding and competition law, taking into account recent legal developments such as the Companies Act 2006, the recent emergence of private equity in the UK and the challenges faced by the industry as a result of the financial crisis. A comprehensive look at the world of leveraged buyouts The private equity industry has grown dramatically over the past twenty years. Such investing requires a strong technical know-how in order to turn private investments into successful enterprises. That is why Paul Pignataro has created Leveraged Buyouts + Website:

A Practical Guide to Investment Banking and Private Equity. Engaging and informative, this book skillfully shows how to identify a private company, takes you through the analysis behind bringing such an investment to profitability—and further create high returns for the private equity funds. It includes an informative leveraged buyout overview, touching on everything from LBO modeling, accounting, and value creation theory to leveraged buyout concepts and mechanics. Provides an in-depth analysis of how to identify a private company, bring such an investment to profitability, and create high returns for the private equity

funds Includes an informative LBO model and case study as well as private company valuation Written by Paul Pignataro, founder and CEO of the New York School of Finance If you're looking for the best way to hone your skills in this field, look no further than this book. Careers at private equity firms (which raise funds to invest in private companies) are considered plum jobs in the finance world because of the intellectual challenge and potentially huge financial payoffs. Although private equity is a relatively young business, now there are more than 2,700 such companies worldwide. In this new Guide, Vault guide brings

the scoop on the major players. Based on interviews and surveys of actual employees. You Are About To Get A Full Glimpse Into The Inner World And Workings Of Private Equity To Use It As An Investor With Confidence Knowing Fully Well What You Are Getting Yourself Into! Of all the ways of raising capital, private equity is perhaps one of the least talked about methods. You will hear a lot about venture capital, debt financing and much more but most times, private equity is mentioned in passing as one of the ways of raising funds for a business. Nobody talks about how to use private equity to raise money for businesses and nobody talks about how to

venture into private equity as an investor. It seems like something that only big moneyed people can use. But that's not the case, ordinary people like you and I can invest in private equity firms and tidy returns on investment. That's not all; ordinary businesses (not just tech unicorns) are increasingly tapping into private equity funds to finance their growth and operations. Are wondering how to 'get in' into the world of private equity, whether as an investor or a business seeking private equity financing? Do you want to uncover the veil of secrecy that has clouded private equity funds for years so that you too can go all in and benefit from it? This book

will help you to achieve just that by covering the A-Z of private equity so that even if you are a complete beginner, you have expert level understanding of the inner workings of private equity funds so that you can use that to your advantage. In it, you will learn: The basics of private equity, including what it is all about, the terms used in private equity, the different roles played by different people in a private equity fund, their rights etc. The fee structure and economics of PE or who earns what? How PE funds have evolved to become what they are today How private equity became an important part of fund portfolios How PE

funds invest in minority investments, why sellers prefer minority stake, what PE buyers see in a minority stake etc. How to make minority deals to work like a charm How to tap into the power of growth equity effectively Buyouts in PE, including how they work, how to analyze risks, how to make the most of them, funding, various buyout approaches and more The interesting concept of secondaries, with respect to PE, including how to make the most of it How principal investors can up their game in private equity How private equity in a recession can catch the upside How and where to add digital to your private equity playbook And much

more! Stop using "private equity" phrase without having a comprehensive understanding of it! Use this book to usher you into the knowledge of everything to do with private equity! Click Buy Now With 1-Click or Buy Now to get started! Private equity has grown rapidly over the last three decades, yet largely remains poorly understood. Written in a highly accessible style, the book takes the reader through what private equity means, the different actors involved, and issues concerning sourcing, checking out, valuing, and structuring deals. The official Raises.com step-by-step summary for real estate investors and business buyers

explains how to create funds and raise capital rapidly. This is the culmination of practical lessons learned after Natu Myers and his team helped over 200 real estate investors and business buyers create and close over \$200m for their new real estate syndications, real estate funds, and business acquisitions in less than two years. Ready to learn about the insular, lucrative world of private equity? Let "A Cartoon Lover's Guide to Private Equity" introduce you to the main players in the industry--from the public pensions, endowments and wealthy families who supply much of the investment capital, to the deal-makers who find

companies to acquire, to the management teams who run those same companies and enjoy a healthy slice of the gains. Along the way you'll learn why over the last three decades many of the brightest minds in investment banking, consulting and operations have launched private-equity firms. All after-tax profits from sales go to the Toigo Foundation, whose mission is to help women and minorities pursue careers in finance. The authoritative resource for analyzing mergers and acquisitions (M&A) from every angle Paul Pignataro reveals the secrets behind growth through M&A in his new book, Mergers, Acquisitions,

Divestitures, and Other Restructurings + Website. Through market shifts and regulatory changes, M&A has served as a solid approach to growth. Creating value through mergers and acquisitions is a highly coveted strategy, and Wall Street has long sought a clear technical understanding of the components of M&A as a key driver of growth. In this book, the author provides that understanding, covering all essential aspects of accounting and modeling for the M&A process. With over a decade of experience aiding billion-dollar restructuring deals, Paul Pignataro is in an excellent position to break down M&A from a finance standpoint.

Mergers, Acquisitions, Divestitures, and Other Restructurings covers the financial accounting and modeling behind several M&A structures. Using the merger of Office Depot and Office Max, Mr. Pignataro fully addresses the entire integration, explains EBITDA, and other crucial performance measures. This text is for finance practitioners who want to explore every corner of the M&A process. Learn accounting for asset acquisitions, asset divestitures, and corporate mergers Explore modeling methods including mini-merger modeling and fully consolidated merger modeling Read case studies demonstrating the practical

success of theoretical models Understand EBITDA, cash flow, capital structure, and their impact on M&A success and value creation This new text from the CEO and founder of the New York School of Finance is key for understanding how restructuring leads to growth and value creation. The importance of M&A shows no signs of slowing, meaning that finance professionals need to be able to accurately analyze the prospects and impacts of restructuring moves. Mergers, Acquisitions, Divestitures, and Other Restructurings + Website is the authoritative resource for doing just that. Discover the secrets of the

private equity industry and learn how to navigate the complex world of investments with "Demystifying Private Equity: A Comprehensive Guide for Investors, Finance Professionals and Business School Students". This book is a must-read for anyone looking to understand the inner workings of private equity, from the different types of funds and strategies, to the importance of due diligence and exit strategies. It also explores the role of private equity in emerging markets and the future of the industry. With real-life case studies and insights from industry leaders and experts, this book will give you the tools and knowledge

you need to make informed investment decisions and pursue a successful career in private equity. So, whether you're an aspiring finance professional, an experienced investor, or business school students looking to expand their knowledge of private equity this Written by the Founder and CEO of the prestigious New York School of Finance, this book schools you in the fundamental tools for accurately assessing the soundness of a stock investment. Built around a full-length case study of Wal-Mart, it shows you how to perform an in-depth analysis of that company's financial standing, walking you through all the

steps of developing a sophisticated financial model as done by professional Wall Street analysts. You will construct a full scale financial model and valuation step-by-step as you page through the book. When we ran this analysis in January of 2012, we estimated the stock was undervalued. Since the first run of the analysis, the stock has increased 35 percent. Re-evaluating Wal-Mart 9months later, we will step through the techniques utilized by Wall Street analysts to build models on and properly value business entities. Step-by-step financial modeling - taught using downloadable Wall Street models, you will construct the

model step by step as you page through the book. Hot keys and explicit Excel instructions aid even the novice excel modeler. Model built complete with Income Statement, Cash Flow Statement, Balance Sheet, Balance Sheet Balancing Techniques, Depreciation Schedule (complete with accelerating depreciation and deferring taxes), working capital schedule, debt schedule, handling circular references, and automatic debt pay downs. Illustrative concepts including detailing model flows help aid in conceptual understanding. Concepts are reiterated and honed, perfect for a novice yet detailed enough for a

professional. Model built direct from Wal-Mart public filings, searching through notes, performing research, and illustrating techniques to formulate projections. Includes in-depth coverage of valuation techniques commonly used by Wall Street professionals. Illustrative comparable company analyses - built the right way, direct from historical financials, calculating LTM (Last Twelve Month) data, calendarization, and properly smoothing EBITDA and Net Income. Precedent transactions analysis - detailing how to extract proper metrics from relevant proxy statements. Discounted cash flow analysis - simplifying and illustrating how

a DCF is utilized, how unlevered free cash flow is derived, and the meaning of weighted average cost of capital (WACC) Step-by-step we will come up with a valuation on Wal-Mart Chapter end questions, practice models, additional case studies and common interview questions (found in the companion website) help solidify the techniques honed in the book; ideal for universities or business students looking to break into the investment banking field. This overview of a complex and often misunderstood subject takes the reader through the issues that are faced throughout the life cycle of a private equity

investment, from the identification of an opportunity, through the various stages of the transaction and the lifetime of the investment, to the eventual exit by the investor. The analysis of key documentation and legal issues covers company law, employment law, pensions, taxation, debt funding and competition law, taking into account recent legal developments such as the Companies Act 2006, the recent emergence of private equity in the UK and the challenges faced by the industry as a result of the financial crisis. This book deals with risk capital provided for established firms outside the

stock market, private equity, which has grown rapidly over the last three decades, yet is largely poorly understood. Although it has often been criticized in the public mind as being short termist and having adverse consequences for employment, in reality this is far from the case. Here, John Gilligan and Mike Wright dispel some of the biggest myths and misconceptions about private equity. The book provides a unique and authoritative source from a leading practitioner and academic for practitioners, policymakers, and researchers that explains in detail what private equity involves and reviews systematic evidence of what

the impact of private equity has been. Written in a highly accessible style, the book takes the reader through what private equity means, the different actors involved, and issues concerning sourcing, checking out, valuing, and structuring deals. The various themes from the systematic academic evidence are highlighted in numerous summary vignettes placed alongside the text that discuss the practical aspects. The main part of the work concludes with an up-to-date discussion by the authors, informed commentators on the key issues in the lively debate about private equity. The book further contains summary

tables of the academic research carried out over the past three decades across the private equity landscape including: the returns to investors, economic performance, impact on R&D and employees, and the longevity and life-cycle of private equity backed deals. Private equity firms are on the rise and rapidly changing the game. Today more than 5,500 P.E. firms own tens of thousands of companies, so it is essential for CEOs and senior management executives to understand exactly how private equity firms operate. This invaluable resource can help you devise a winning P.E. game plan for your own company that offers you greater freedom

and financial success. CEO Adam Coffey has almost twenty years of experience building businesses for private equity companies. In this authoritative yet approachable handbook, he covers: The history and landscape of private equity Ground rules for finding the right firm to partner with Techniques for navigating the new governance Strategies for continued growth in the private equity space And more. The Private Equity Playbook provides all the coaching you'll need to compete and win on this new playing field. Proven private equity real estate investing strategies The subprime fallout and credit crisis have triggered a major

transition in U.S. real estate. With tightening lending and underwriting standards, speculative investments and construction projects are likely to be limited, resulting in a constrained supply and healthier fundamentals over the long term. Looking forward, market participants anticipate that the coming years will be fraught with challenges as well as opportunities. Active Private Equity Real Estate Strategy is a collection of abridged market analyses, forecasts, and strategy papers from the ING Clarion Partners' Research & Investment Strategy (RIS) group. Divided into two comprehensive parts, this

practical guide provides you with an informative overview of real estate markets, forecasts, and recent trends in part one, and presents specific active strategies in private equity real estate investing in part two. Includes a simulation of the economy in recession and the expected effects on the commercial real estate industry Offers examples of portfolio analysis and recommendations using ING Clarion's forecasts and Modern Portfolio Theory Focuses on multifamily, hotel, land, and industrial investments Demonstrates the use of the various tools available to the private equity real estate investor Written with both the individual and

institutional real estate investor in mind, this book offers specific private equity strategies for investing in real estate during volatile times. Investing in Real Estate Private Equity is your practical guide to investing in real estate through private offerings with established companies. The passive investment strategies for wealth building and income generation described in this book have traditionally been used by some of the world's most sophisticated institutional investors, but are now available to nearly everyone thanks to recent regulatory changes. This handbook will guide you through the process of building your own diversified real estate

portfolio by identifying and making investments with established and experienced private real estate operators. This is NOT another get-rich-quick real estate fix & flip scheme. You will NOT be encouraged to sign up for conferences or clubs to learn a no-money-down investment strategy. This IS a practical guide meant to help you avoid common mistakes and navigate more skillfully through an often byzantine industry. You will learn:- What a private real estate investment is; the mechanics of syndicates, funds, and crowdfunding- Fundamentals of basic real estate evaluation- How to evaluate operators and

investments- Fees, incentives, and other loads- Common terms and structures- Strategies to evaluate and manage risk- How to create and execute a personalized investment strategy Most people underestimate the time requirements, complexity, risk, and general brain damage involved with buying real estate directly. Thankfully, private real estate investments provide most of the same benefits as direct ownership, while taking advantage of established real estate companies' years of experience, market knowledge, industry reputation, negotiating leverage, and expertise. Even better, they

allow investors to diversify their investment allocation across a range of real estate product types (multifamily, retail, office, self-storage, etc.) and throughout the capital stack (equity, debt, mezzanine, and preferred equity), all while working with specialists in each strategy. Written by an experienced practitioner with over \$1 billion in transactional experience, this book challenges conventional wisdom and provides an inside look into how the industry actually works. Using the practical tips and strategies found here, you can build your own unique real estate portfolio, manage risk, avoid common mistakes, hopefully

make money, and perhaps even have some fun along the way. Developed for preparers of financial statements, independent auditors, and valuation specialists, this guide provides nonauthoritative guidance and illustrations regarding the accounting for and valuation of portfolio company investments held by investment companies within the scope of FASB ASC 946, Financial Services —Investment Companies, (including private equity funds, venture capital funds, hedge funds, and business development companies). It features 16 case studies that can be used to reason through real situations faced by

investment fund managers, valuation specialists and auditors, this guide addresses many accounting and valuation issues that have emerged over time to assist investment companies in addressing the challenges in estimating fair value of these investments, such as: Unit of account Transaction costs Calibration The impact of control and marketability Backtesting The comprehensive guide to private market asset allocation Asset Allocation and Private Markets provides institutional investors, such as pension funds, insurance groups and family offices, with a single-volume authoritative resource on including private markets in

strategic asset allocation. Written by four academic and practitioner specialists, this book provides the background knowledge investors need, coupled with practical advice from experts in the field. The discussion focuses on private equity, private debt and private real assets, and their correlation with other asset classes to establish optimized investment portfolios. Armed with the grounded and critical perspectives provided in this book, investors can tailor their portfolio and effectively allocate assets to traditional and private markets in their best interest. In-depth discussion of return, risks, liquidity and other factors of

asset allocation takes a more practical turn with guidance on allocation construction and capital deployment, the “endowment model,” and hedging — or lack thereof. Unique in the depth and breadth of information on this increasingly attractive asset class, this book is an invaluable resource for investors seeking new strategies. Discover alternative solutions to traditional asset allocation strategies Consider attractive returns of private markets Delve into private equity, private debt and private real assets Gain expert perspectives on correlation, risk, liquidity, and portfolio construction Private markets represent a

substantial proportion of global wealth. Amidst disappointing returns from stocks and bonds, investors are increasingly looking to revitalise traditional asset allocation strategies by weighting private market structures more heavily in their portfolios. Pension fund and other long-term asset managers need deeper information than is typically provided in tangential reference in broader asset allocation literature; *Asset Allocation and Private Markets* fills the gap, with comprehensive information and practical guidance. Completely revised and enhanced for 2021, this guide is designed to give librarians, entrepreneurs and

others interested in the venture capital and private equity fields, the most essential and current information on the venture capital industry. *You Are About To Get A Full Glimpse Into The Inner World And Workings Of Private Equity To Use It As An Investor With Confidence Knowing Fully Well What You Are Getting Yourself Into!* Of all the ways of raising capital, private equity is perhaps one of the least talked about methods. You will hear a lot about venture capital, debt financing and much more but most times, private equity is mentioned in passing as one of the ways of raising funds for a business. Nobody talks about how to use private equity to

raise money for businesses and nobody talks about how to venture into private equity as an investor. It seems like something that only big monied people can use. But that's not the case, ordinary people like you and I can invest in private equity firms and tidy returns on investment. That's not all; ordinary businesses (not just tech unicorns) are increasingly tapping into private equity funds to finance their growth and operations. Are wondering how to 'get in' into the world of private equity, whether as an investor or a business seeking private equity financing? Do you want to uncover the veil of secrecy that has clouded private equity funds for years

so that you too can go all in and benefit from it? This book will help you to achieve just that by covering the A-Z of private equity so that even if you are a complete beginner, you have expert level understanding of the inner workings of private equity funds so that you can use that to your advantage. In it, you will learn: The basics of private equity, including what it is all about, the terms used in private equity, the different roles played by different people in a private equity fund, their rights etc. The fee structure and economics of PE or who earns what? How PE funds have evolved to become what they are today How private

equity became an important part of fund portfolios How PE funds invest in minority investments, why sellers prefer minority stake, what PE buyers see in a minority stake etc. How to make minority deals to work like a charm How to tap into the power of growth equity effectively Buyouts in PE, including how they work, how to analyze risks, how to make the most of them, funding, various buyout approaches and more The interesting concept of secondaries, with respect to PE, including how to make the most of it How principal investors can up their game in private equity How private equity in a recession can catch the upside How and where to

add digital to your private equity playbook And much more! Stop using "private equity" phrase without having a comprehensive understanding of it! Use this book to usher you into the knowledge of everything to do with private equity! Click Buy Now With 1-Click or Buy Now to get started! Developed for preparers of financial statements, independent auditors, and valuation specialists, this guide provides nonauthoritative guidance and illustrations regarding the accounting for and valuation of portfolio company investments held by investment companies within the scope of FASB ASC 946, Financial Services

—Investment Companies, (including private equity funds, venture capital funds, hedge funds, and business development companies). It features 16 case studies that can be used to reason through real situations faced by investment fund managers, valuation specialists and auditors, this guide addresses many accounting and valuation issues that have emerged over time to assist investment companies in addressing the challenges in estimating fair value of these investments, such as: Unit of account Transaction costs Calibration The impact of control and marketability Backtesting The fully revised new edition of the

best-selling guide to using financial models to determine if a stock is over or undervalued Written by the founder and CEO of the world-renowned New York School of Finance, Financial Modeling and Valuation provides clear and systematic guidance on accurately evaluating the soundness of a stock investment. This invaluable handbook equips investors with the tools necessary for understanding the underlying fundamentals of a rational investment and for making smarter investment decisions in any market environment. Built around an in-depth case study of global retail leader Amazon, this fully updated

Second Edition shows you how to analyze the financial standing of a company using the methods of Wall Street professionals. Step-by-step, you will learn to build the core three statements—income statement, cash flow statement, and balance sheet—as well as the three major supporting schedules required for complete company valuation and analysis. All line items are explained in clear language and include real-world tips and techniques for using them as tools for valuing and managing a business. This must-have guide: Features new and in-depth case studies based on Amazon that simulate real-world modelling and valuation

Explains valuation techniques such as illustrative comparable company analysis, precedent transactions analysis, and discounted cash flow analysis
Covers all essential applications of a model, including pricing a stock, raising debt, and raising equity
Includes an introductory section describing the recent and dramatic shift of the entire retail industry
Provides end-of-chapter questions, downloadable practice models, additional case studies, and common interview questions via a companion website
Financial Modeling and Valuation: A Practical Guide to Investment Banking and Private Equity, Second Edition

is essential reading for finance professionals, venture capitalists, individual investors, and students in investment banking and related degree programs in finance. Develop and manage a private equity compliance program
Compliance has become one of the fastest-growing areas in the private equity (PE) space. Mirroring trends from the hedge fund industry, recent surveys indicate that PE managers rank compliance as the single most challenging aspect of their business. Reports also indicate that PE compliance spending has rapidly outpaced other PE operating costs with recent estimates indicating that

individual PE funds on average spend at least 15 - 20% of their operating budgets on this area. General Partners (GPs) have also significantly ramped up the hiring of private equity compliance related roles. Private Equity Compliance provides current and practical guidance on key private equity (PE) compliance challenges and trends. Packed with detailed, practical guidance on developing and managing a private equity compliance program, it offers up-to-date case studies and an analysis of critical regulatory enforcement actions on private equity funds in areas including conflict of interest, fees, expenses, LP fundraising disclosures, and

valuations. • Provides real-world compliance guidance • Offers information that is tailored to the current compliance practices employed by GPs in the private equity industry. • Provides guidance on managing the compliance risks associated with cybersecurity and information technology risk • Serves as a PE-focused complement to the author's previous book, Hedge Fund Compliance If you're a private equity investor or compliance officer looking for trusted guidance on analyzing conflicts, fees, and risks, this is one reference you can't be without. Master the navigation of private equity deals from sourcing to exit with this

comprehensive guide The Private Equity Toolkit: A Step-by-Step Guide to Getting Deals Done from Sourcing to Exit offers readers the first complete guide to executing a private equity deal from start to finish. Written by an accomplished professional with twenty years of experience in the private equity space, this book is perfect for current private equity analysts and associates, as well as business students and professionals seeking to enter the private equity field. This book covers every stage of the private equity process, from sourcing the deal to company exit. It provides a systematic overview of how to: • Originate attractive

investment opportunities; • Generate superior deal insights; • Form effective working relationships with management teams; • Add value on portfolio company boards; and • Achieve profitable investment exits. The Private Equity Toolkit equips its readers with actionable frameworks and proprietary tools that can be applied on a daily basis in the private equity industry. The content found within is designed to be current and helpful for years to come and appeals to a global audience. Careers at private equity firms (which raise funds to invest in private companies) are considered plum jobs in the finance world because of the

intellectual challenge and potentially huge financial payoffs. Although private equity is a relatively young business, now there are more than 2,700 such companies worldwide. In this new Guide, Vault guide brings the scoop on the industry. This Handbook provides a comprehensive picture of the issues surrounding the structure, governance, and performance of private equity. Private investments in public equity (PIPEs) offer a practical financing alternative for companies seeking capital and a unique asset for investors. For practitioners who know how to identify and execute transactions, PIPEs present a

growing opportunity. This revised and updated guide presents the views, voices, and invaluable expertise of leading practitioners from all specialties in the field. The book is divided into three parts: "The Business of PIPEs," which provides a historical backdrop and overview; "Regulatory Landscape and Structural Alternatives," which details the legal framework and transaction structures; and "Deal Flow," which offers the investor's perspective on negotiating deals. With detailed discussions, ranging from the origins of the marketplace and deal structures to legal considerations and due diligence, and from finding new

opportunities to trading strategies, this book provides a clear window to the inner workings of this active area of the small-cap market. Investors, financial analysts, investment bankers, corporate and securities attorneys, and executives of public companies will find substantial value in the pages of this book. Inside Private Equity explores the complexities of this asset class and introduces new methodologies that connect investment returns with wealth creation. By providing straightforward examples, it demystifies traditional measures like the IRR and challenges many of the common assumptions about

this asset class. Readers take away a set of practical measures that empower them to better manage their portfolios. GET A COMPLETE UNDERSTANDING OF THE INNER WORKINGS OF PRIVATE EQUITY, ENTER THE INDUSTRY WITH CONFIDENCE AND IN DEPTH KNOWLEDGE, KNOWING EXACTLY WHAT YOU'RE GETTING YOURSELF INTO! Are you interested in learning how to "break into" the world of private equity as an investor or as a company pursuing private equity funding? Do you want to lift the curtain of confidentiality that has shrouded private equity funds for years, so you can get in on

the ground floor and reap the rewards? Private equity companies are on the rise, and they're reshaping the industry. With thousands of private equity firms owning thousands of businesses, CEOs and senior management executives need to know what works. This invaluable resource will help you develop a winning PE strategy for your own business that will provide you with more independence and financial success. This book will help you achieve that goal by covering the A-Z of private equity so that, even if you are a total beginner, you will have an expert level understanding of how private equity funds operate and how to use that

knowledge to your advantage. Why Choose this Guide? Private Equity Overview Doing Deals in Private Equity Managing Private Equity Investments Fund Management and the GP-LP Relationship The Evolution of Private Equity And much more! With this comprehensive guide, you'll understand how private equity works and how to confidently use the phrase "private equity" with an in-depth comprehension of it. Do you want to reap the reward attached to private equity, then reading this book is a must! BUY NOW TO GET STARTED!!!

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- [Divestitures And Other Restructurings Website](#)
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